

The Greater Saint John Community Foundation

Helping your gift benefit Greater Saint John

Annual Report 2011-2012



Message from the Executive Director

2012 was a wonderful year for the foundation. Contributions to the endowment exceeded \$700,000 and investment income was higher than they had been in the past couple of years. We invested over \$290,000 into organizations, scholarships and co-hosted events that would strengthen the non profit sector and build a collaborative spirit that is so necessary in these challenging times. Internally we reviewed a number of our systems and made changes to our granting application process, our investment managers, policies and procedures. We are striving to be a role model for others in the non profit & philanthropic sector. We say goodbye to two key board members this year. Sophia Guitard, CGA and Stephen Willis, MD. Sophia has served on the board since 2008 in the role of Treasurer. Sophia's experience was essential in ensuring that the organization continued to remain an efficient operation through some declines in investment market. We thank Sophia for her never-ending support to the Board and the staff of the Greater Saint John Community Foundation. Dr. Willis has been on our Board since 2004, serving as our Board Chair for the past two years. Stephen shepherded the organization through the retirement of Jane Barry and the hiring of Clare Northcott and a variety of other transformational processes. We will miss his leadership, insight and dedication.

Our vision for the Foundation: "**To ensure a sustainable future and improve the quality of life in Greater Saint John.**"

Looking to the future our activities will focus on the following outcomes:

IMAGE/ BRAND: The Greater Saint John Community Foundation represents the values of trust, strength and accountability to all of the community.

GRANTING: The Greater Saint John Community Foundation provides the charitable sector with grants and other types of resources to support the work that aligns with our objects in our Act of Incorporation (1976)

FUND DEVELOPMENT: The Greater Saint John Community Foundation encourages and manages charitable funds of all kinds and sizes, from all sorts of donors, for a variety of purposes.

COMMUNITY LEADERSHIP: The Greater Saint John Community Foundation is contributing to the Community's knowledge of current philanthropic practices, community issues and best practices for the sector

OPERATIONS: The Greater Saint John Community Foundation is a role model for other organizations in exceptional organizational practices.

Thank you for your ongoing support and we hope that you continue to be interested in our work!



The Greater Saint John
Community Foundation

Board of Directors

Stephen Willis, MD-Chairman

Doug MacDonald, CA, CFP-Vice Chair

Sophia Guitard, CGA-Treasurer

Sara Mudge, P. Eng.-Secretary

J. Michael Murphy-Investment Chair

Mayor Mel Norton

R. Gary Faloon, QC

Danny Jardine, B. Sc., M.Sc.

Robert Keays

J.A. (Jim) MacMullin

Rev. Dr. Elizabeth Stevenson

John L. Travis

Cynthia Benson

Gerald McMackin, QC-Honorary
Legal Counsel

Patron, Graydon Nicholas,
Lieutenant-Governor of NB

Staff

Clare Northcott-Executive Director

Sue Crozier-Office Administrator

Louisbourg
INVESTMENTS



Audited Financial Highlights (fiscal year ended October 31, 2012)

| | 2010-2011 | 2011-2012 |
|--|---------------|-----------|
| Assets | 8,593,710 | 9,393,398 |
| Donations to Foundation (Ovation revenue) | 161,949 | 751,820 |
| Expenditures (includes grants & ovation) | 501,439 | 477,322 |
| Grants awarded to local charities | 290,089 | 292,798 |
| Administrative expenses as % of fund balance | 1.79% | 1.63% |
| Total number of funds | 54 | 58 |
| Fund balance (at year end) | 8,577,499 | 9,360,371 |
| Cumulative grants awarded 1976-2012: | \$5.9 million | |

*Note: Grants in excess of 3.5% has been disbursed as required by Canada Revenue Agency.

Wilshaw & Associates have been appointed auditors for the 2011-12 year. Audited financial statements available online (www.sjfoundation.ca) or at the Foundation office.



HIGHLIGHTS OF 2011-2012

Our Anniversary Grant of \$30,000 was awarded to Aids Saint John.

Four new funds were established:

- The Doug Elliott H.O.P.E. Centre Fund
- The Gail B. Kaye Fund
- The Bill Gale Bursary Fund
- The Thomas and Joan Kennedy Arts and Culture Fund

Esther Shanks was recognized with our Community Service Award.

Over \$290,000 was given out in grants and scholarships.

31 students were supported in their continuing education.

Market research was conducted by our summer student; the survey showed the Foundation to be among the highest rated non profit organization for having the most impact in the community.

We received over \$700,000.00 in donations, planned gifts & bequests.

We launched Youth Vital Signs.

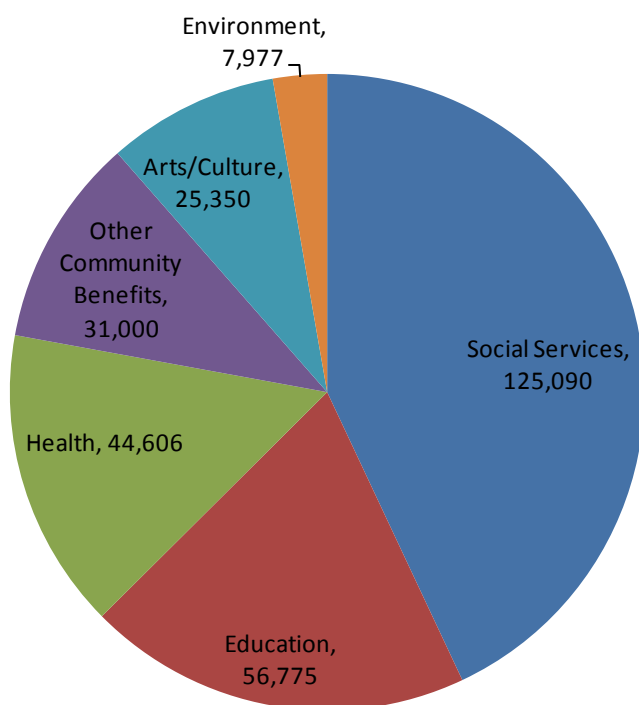
We received an \$18,000.00 Telus Grant for Youth Vital Signs.

We hired our new fund managers, Louisbourg Investments.

We launched our new website:

www.sjfoundation.ca

The Greater Saint John Community Foundation Grants to Charities 2011—2012 Fiscal Year



2012 GRANT HONOUREES

SOCIAL SERVICES

ENVIRONMENT



\$7,700

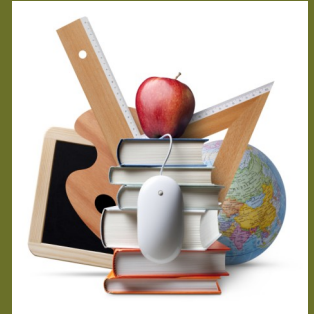
Nature Conservancy of Canada
Nature Trust of New Brunswick
Jervis Bay-Ross Memorial Park



\$112,362

Ability New Brunswick
Boys & Girls Club of Saint John Inc.
Centenary Queen Square Adult Care Centre
Crescent Valley Resource Centre
Dayspring Ministries Inc.
Elizabeth Fry Society of Saint John
Fresh Start Services For Women Inc.
Hampton Alliance For Lifelong Learning
Human Development Council
Key Industries
Kids Help Phone
Pro Kids
Saint John Christmas Exchange
Saint John YM-YWCA
Salvation Army Turkey Drive
School District 6
The Resource Centre For Youth of Greater SJ
Youth Enhancement Program, Inc.

EDUCATION



\$54,200

CNIB- SJ Chapter
Learning Disabilities -SJ Chapter
Passage Saint John Inc.
Quality Learning NB
Various Scholarships & Bursaries

COMMUNITY



\$48,375

Forest Hills Community Garden
Norton Community Playground
RHS—Leadership in Volunteerism
Saint John Community Loan Fund
Saint John Free Public Library
Senior Citizens' Services Inc. SJ
South End Day Care Centre Inc.
United Way of Greater Saint John

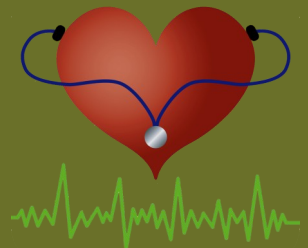
ARTS AND CULTURE



\$24,750

Imperial Theatre Inc.
InterAction Theatre Co. Inc.
NB Competitive Festival of Music
NB International Sculpture Symposium Inc.
NB Youth Orchestra
Opera New Brunswick
Port City Dance Academy
Saint John String Quartet
Saint John Theatre Company

HEALTH



\$41,000

Aids Saint John
Canadian Liver Foundation-SJ Chapter
Kings Way Life Care Alliance
MS Society of Canada-Atlantic Division
SJ Regional Hospital Foundation
The Saint John School Milk Fund

Our Funds: A Lasting Legacy

The Alan B. and Joyce E. McLean Fund

The Anniversary Fund

The Anonymous Fund

The Brian and Sue Moore Fund

The Brian Lund Memorial Fund

The Board of Directors Fund

The Carleton Kirk Lodge Fund

The Children's Aid Fund

The CN Wilson Fund

The Common (Community) Fund

The Dickson Family Fund

The Dr. JP & Anita McInerney Family Fund

The Erika Low Fund

The Faye Somers Fund

The Gladys and Samuel Davis Fund

The Harbour Passage Fund

The Human Development Council Fund

The Jack Kidd Family-Saint John Boys and
Girls Club Fund

The James M. Crosby Fund

The Jane Armstrong & Lawrence Earl Fund

The Jane & David Barry Administrative Fund

The Jervis Bay-Ross Memorial Park Fund

The Judge John A. and Julia P. Barry Fund

The MacDonald Family Fund

The Marie Walsh Clock Fund

The Old Ladies Home Fund

The Paul Grannan Fund

The Professional Visual Artists Fund

The Rita McCarthy Fund

The Roland and Louise Black Fund

The Saint John Jewish Historical Museum Fund

The St. Barnabas Chapel of Ease Fund

The Stompin' Tom Connors Fund

The Thomas L. McGloan, QC Fund

Scholarships, Bursaries and Awards

The Barbara & Don Ring Memorial Bursary Fund

The Belleisle Valley Health Centre Scholarship Fund

The CFUW-Saint John Scholarship Fund

The Charles FW Starkey Memorial Scholarship Fund

The Constable Royce Isenor Memorial Scholarship Fund

The Cook Family Fund

The D. Anne and John S. Mackeen Bursary Fund

Dr. Joseph and Renée Arditto Family Neurosciences Fund

The Dr. Malcolm M. Somerville Bursaries in Business

Garfield T Meltzer-Jewish War Veterans Scholarship Fund

The Gregory J. Bangay Memorial Bursary Fund

The Jack, Lois and Cindy Kidd Bursaries Fund

The John Kelly Recreation Bursary Fund

The Margaret Willis Award Fund

The Rachael Dawn Duffley Memorial Scholarship Fund

The Saint John Country Music Week Legacy Fund

The Saint John Law Society Fund

The Super Steel Band Bursary Fund

The Suzanne Doyle-Yerxa Award Fund

The Walter and Joan Flewelling Fund

Our New Funds

The Bill Gale Bursary Fund

The Doug Elliott H.O.P.E. Centre Fund

The Gail B. Kaye Fund

The Thomas and Joan Kennedy Arts and Culture Fund



These principles describe the ideals we strive for in all we do and all we say, ALL FOR COMMUNITY

We Build Community Vitality

We Understand Our Community

We Create Opportunities For Dialogue And Inclusion

We Embrace Partnerships

We Tackle Pressing Issues

We Embrace Diversity And Foster Renewal

We Grant For Breadth And Impact

We Build Community Assets And Champion Philanthropy

We Learn And Share What We Know

We Are Responsive And Accountable

Mission: To serve as trustee of gifts, support charitable organizations and inspire community leadership.

Vision: To ensure a sustainable future and improve the quality of life in Greater Saint John.

Visit our website for more information on our grants awarded for 2012 and for our complete financial information.

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